



FREQUENTLY ASKED QUESTIONS

❖ WHY DO WE NEED SAV-ON'S WASTE CONSULTING SERVICES?

Most business managers do not have the time/expertise required to uncover hidden overcharges in their disposal services. Our preferred relationships with vendors and our understanding of the industry (rates, pricing trends, junk fees, equipment, fuel/recycling indexes, surcharges, contam/overage fees, CPI, etc.) enables us to work from a position of strength on your behalf. With over 20,000 successful audits, we are experts at reducing your trash, recycling, medical and OSHA hazardous waste. (EWS certified with a degree in Waste Management)

❖ WHAT IS THE COST?

No upfront costs and we perform our services on a contingency fee of 50%. Our **No Results, No Fee Guarantee** means you do not pay a penny unless - and until - we produce a refund or a reduced monthly bill. We are paid out of the savings we procure, so no new money is needed. We increase your cash flow; we don't reduce it.

❖ HOW MUCH OF OUR TIME WILL THE ANALYSIS REQUIRE?

None! We perform our analysis and implement our client approved recommendations without disrupting your daily business activities.

❖ HOW CAN YOU SAVE US MONEY?

We identify errors, overcharges, and cost reduction opportunities by evaluating your invoices, agreements, equipment and services. The savings are verified in the form of a refund or a reduced monthly bill.

❖ WHAT IF WE HAVE CONTRACTS IN PLACE FOR THE SERVICE?

The fact that you have a contract in place has very little bearing on our ability to produce results. In fact, 95% of our client's do have contracts in place. We produce results on over 75% of those properties.

❖ HOW LONG DOES THE ANALYSIS TAKE TO COMPLETE?

Our analysis can be completed in as little as two weeks to several months depending on the number of locations you have and the size and complexity of your account/s.

❖ WHAT DO WE NEED TO GET STARTED?

All that is required is your approval on our Consulting Agreement and a copy of last month's invoices. We work directly with the hauler to acquire all other information.

❖ HOW DO YOU HANDLE OUR CONFIDENTIAL INFORMATION?

It is held strictly confidential, and we are always glad to sign an NDA. Generally only invoices and the current service agreement are collected. Occasionally with large complex reviews we may execute a Business Associate Agreement (BAA) which includes confidentiality and non-disclosure sections.