

## Summary of Trash Audit Services

- **Forensic Audit** every line item, invoice, or SKU for hauler compliance. Audit includes verification of rate increases; overage fees; surcharges; CPI adherence; DOE monthly regional fuel indexes; fuel fees; recycling indexes; state/local taxes, environmental fees; admin charges; recovery fees; excess disposal; container use fees, and others.
- **Review your current operations.** If the client wishes, we will assess equipment performance and review current service efficiencies with SAV-ON's proprietary analysis. We also offer surveys and camera monitoring for clients who have efficiency concerns.
- Identify opportunities to reduce costs by applying our knowledge of the latest technologies, transportation systems, container alternatives, frequency control, disposal alternatives, commodity pricing for any recycling materials, and negotiating more feasible profit levels for the hauling companies.
- **Pricing Platform Renegotiation**, This EWS/SWS Platform is our broker database of all our vendors and discounts that we can extend to our customers based on our national relationships. 20,000 successful audits/clients offer valuable market knowledge and buying leverage.
- **Present recommendations and a spreadsheet report of savings/refunds for approval.** Your Division will fully understand and approve recommendations presented by our organization.
- **Implement the plan and secure refunds and savings.** We fully implement the recommendations once approved. The trash audit will not take up a client's time.
- **Monitor the plan.** For the length of the agreement, we monitor/audit the operations of the implemented waste management plan, ensuring that standards are maintained, overcharges are identified and corrected, and that the expected savings are being achieved. We monitor area market trends to identify additional savings opportunities into the future as well.
- Provide monthly reports showing continuing results.

SAV-ON has detailed knowledge of varied waste streams for clients including food waste, landscape waste, medical waste, paper waste, metal scrap, wood scrap, special waste streams, hazardous waste streams, liquid waste, manufacturing waste, and of course, standard municipal trash.

SAV-ON is an **independent** waste management consulting firm and we do not own any interest in any hauling companies nor landfills, nor do we stand to profit by directing waste or recycling services to any particular company. Haulers do come to SAV-ON asking for more business and we pass those unpublished rate offerings on to our clients when available. SAV-ON only gets compensated if we procure refunds and savings results.